

TRANSNET SOC Ltd
acting through its operating division
TNPA NATIONAL PORTS AUTHORITY("TNPA")

**BRIEFING NOTE NO. 1: AMENDMENTS TO VARIOUS CLAUSES IN THE REQUEST
FOR PROSALS (RFP) AND TERMINAL OPERATOR AGREEMENT (TOA)**

**REQUEST FOR PROPOSALS FOR THE APPOINTMENT OF A LIQUID BULK TERMINAL
OPERATOR TO DESIGN, FINANCE, DEVELOP, CONSTRUCT, OPERATE, MAINTAIN
AND TRANSFER A LIQUID BULK TERMINAL FOR A CONCESSION PERIOD OF
TWENTY-FIVE (25) YEARS AT THE PORT OF NGQURA**

08 July 2025

Bidders are to take note of the following changes with respect to dates:

REFERENCE NUMBER	: TNPA/2024/10/0013/79500/RFP
ISSUE OF RFP	: 20 JUNE 2025
NON-COMPULSORY BRIEFING	: 09 JULY 2025 AT 10:00 CAT 2025
CLOSING FOR QUESTIONS	: 06 OCTOBER 2025
BID SUBMISSION DATE	: 20 OCTOBER 2025
CLOSING TIME	: 16:00 CAT
BID VALIDITY PERIOD	: 365 CALENDAR DAYS FROM THE BID SUBMISSION DATE

AMENDMENTS:

An Amended RFP has been issued on e-Tender Portal and Transnet Website

MAJOR RFP AMENDMENTS

Clause	Previous version	Revisions
9.1	<p>Tenure</p> <p>The Concession to be granted to the Terminal Operator shall be for a 25 (twenty-five)-year operating period only excluding development period and no request for the extension of this period will be entertained and or considered in any Bidder's Bid Response and or during the negotiation of the Terminal Operator Agreement</p>	<p>Tenure</p> <p>The Concession to be granted to the Terminal Operator shall be for an initial operating period of 25 (twenty-five) years with a non-automatic option to renew up to a maximum period of 25 years as may be negotiated and agreed to between the Preferred Bidder and the TNPA. The Terminal Operator shall be obliged to give written notice by no later than the 20th year of the initial operating period of the Terminal Operator Agreement, of its intent to seek a renewal of the Terminal Operator Agreement. . For the avoidance of doubt the Terminal Operator will be required to submit a comprehensive revised business case and financial model to the TNPA demonstrating the commercial necessity for the renewal noting that TNPA shall be under no obligation to grant such renewal nor is any legitimate expectation thereto created hereby.</p>
9.2	<p>New Clause</p>	<p>Bidders will be required to ensure its Business Case and Financial Model is premised on an initial operating period of 25 (Twenty – Five Years) and any proposals in respect of a longer tenure for the renewal of the concession must be comprehensively motivated, but will not be evaluated and or scored in the evaluation of Bids.</p>

65.1.5	Land Size Offer The total available footprint as per the Site Map (Annexure B) is 20.552 Ha (Hectares). However, the terminal design must indicate the Bidders' proposed footprint (land) required for developing a Liquid Bulk Storage Handling Terminal in line with their business case. The highest ranked bidder will be determined in terms of the price formula based on the Land (square meters) multiplied by the Concession Fee Offer (rate per square meter per month) resulting in the highest potential revenue to be earned by TNPA based on the following formula	Land Size Offer The total available footprint as per the Site Map (Annexure B) is 20.552 Ha (Hectares). However, the land offer for Liquid Bulk handling terminal is 10 hectares to ensure project viability. The Bidder making the highest Concession Offer will be awarded maximum points while the other Bidder's with a lower rental will proportionately obtain lower points based on the following formula:
(2.1.76)	No objective criteria definition	Addition of objective criteria definition

MINOR RFP AMENDMENTS

Clause	Previous version	Revisions
63.1.1.2.1	Annexure not included (experience relating to all types Ports)	Added Annexure FF1 to this RFP; it's a letter template regarding experience; it gives format on how the requested information should be provided by bidders.
63.1.1.2.3	Annexure not included (experience relating to Commercial Sea Ports)	Added Annexure FF2 to this RFP; and it's a letter template regarding experience in Commercial Sea Ports.
63.1.2.3.	Annexure not included (relates to track record)	Added Annexure FF3 to this RFP, it's a letter template regarding throughput volumes that have been handled in the past 3 years. It gives format on how the requested information should be provided.
1.1.25	Compensation event definition in the TOA	Clause Deleted

1.1.112	Relief event definition in the TOA	Relief event definition amended.
40	Consequence of a compensation event clause	Clause Deleted
	Bid Closing Date (19 September 2025)	Revised Bid Closing Date (20 October 2025)
	Bidder Q & A (06 September 2025)	Revised Bid Closing Date (06 October 2025)